

Working Student - B2B Sales - Remote



Who we are

Hopp UG is a start-up company based in Munich, Germany. We are a young and dynamic organization, born in September 2020, that is quickly making its mark on the Munich start-up scene. We are currently part of the following accelerator programs:

- LMU EC Accelerator program
- Zollhof Tech Incubator
- CMS EquiP Program

What we are doing

The hybrid workflow between offices and remote, flexible work locations will become soon the “new normal” for many companies and employees. Working remotely doesn’t mean work alone from home: we believe people still need socialization, sense of community, flexibility and appropriate spaces to work. That’s why our goal is to connect employees to flexible workspaces close to where they live. Hopp is the first “Workspace-as-a-Service” platform for companies that brings together all the best flexible workspaces with innovative concepts and high quality work environment on a single platform. Thanks to the Hopp e-Wallet, companies can provide their remote-teams with a benefit-credit to let them pay and get easy access to our widespread network of flexible workspaces at once. Less commuting, less pollution, but most importantly more productivity, efficiency and freedom: **this is our vision of the future of work!**

What we are looking for

A young talent, proactive and open-minded who can help us to grow our network of workspace partners, especially in Germany, set new B2B sales strategies and help us to acquire new corporate customers who want to participate in the testing phase of our application.

What we offer

A one to three months internship, depending on mutual interest and needs.

By joining the Hopp Team you will enter the most promising Munich start-up scene, have the opportunity to see how a start-up works from the inside, take an active part in the decision-making process and contribute to the growth of a project that aims to have a disruptive impact on the future. You can have an active role and become part of this change.

Our working language is English. Knowledge of German or Italian is preferred but not required. Please note that this is a **remote position**, therefore no restrictions of residence apply.

We believe in result-oriented work: while we will provide you with all the guidance you need, you will be the only one responsible for your own time management.

Start date: To be agreed, from June 1st, 2021 onward.

We seek diversity as our core corporate value and do not discriminate against any candidate based on any ground.

How to apply

Send us your resumé and a short introduction to info@hoppeverywhere.com

Application deadline: 30 June 2021, 18:00.

All applications received before the deadline will be carefully assessed.

For more info on Hopp, visit > www.hoppeverywhere.com

or follow us on LinkedIn > <https://www.linkedin.com/company/hoppeverywhere/>